

## Grow Revenue, Increase Profit Margin, and Improve Performance with Cloud Automation.

You're looking for multi-tenant cloud management software that speeds and simplifies provisioning. Your customers want a rich self-service experience from a portal. Your solution needs to support your current catalog, offer flexibility for future product directions, and can never bring your infrastructure down because of software upgrades or configurations...ever.

You need to support current offerings on your existing hosted infrastructure, but also need a platform that captures customers going directly to massive scale clouds like AWS and Azure. Also, it should be flexible enough to accommodate future strategic shifts like a change in hypervisor or support for new services.

Embotics vCommander is the award winning cloud automation software solution that delivers a rich customer experience in a branded portal with true hypervisor and cloud platform neutrality, and integrates with your entire product catalog including managed services or Disaster Recovery into a single, easy-to-use platform.

### Operates in both greenfield and brownfield environments

As a service provider you have existing customer workloads already operating on your virtualized infrastructure. vCommander overlays seamlessly across your existing architecture, allowing you to immediately start delivering self-service to your clients.

#### TIME TO VALUE AND EASE OF USE:

##### Lower operating cost through automation

Speed up provisioning times.

Give your customers a self-service option

Integrates seamlessly with current infrastructure.

Automate your entire product catalog.

Attract new customers.

Grow revenues with existing customers.

*Embotics vCommander was our #1 Choice over VMware vRA/vCD... its ease of use is unmatched.*

– Cloud Services Architect,  
Leading Cloud Service Provider



## vCommander Features

### Provisioning Automation and Application Deployment

Automate the end-to-end delivery and continuous management of infrastructure and application services. With configurable maintenance windows and workflow scheduling, change orders can be automated and are easily integrated into your existing SLAs and operations processes.

### Rich Self-Service Experience

Enable personalized self-service IT for end consumers through easily customizable service catalogs, and optionally delegate commands like power controls, console access, snapshots or any other actions. All in a fully multi-tenant solution.

### Billing and Product Costing

Provide visibility into virtual asset costs. vCommander enables IT cost reporting and supports chargeback or showback reporting based on an organization's policies. It also analyzes costs across multiple platforms and integrates with the billing platform.

### Multi-Hypervisor and Public Cloud Management

From a platform-neutral, single console, vCommander analyzes, manages and orchestrates across private, public (AWS and Azure) and hybrid cloud environments.

### Console Proxy

vCommander provides an optional proxy appliance that allows customers secure console access to their VMware and HyperV VMs. This allows you to secure your virtualized infrastructure behind a firewall while still permitting your users console access to their VMs.

### Intelligent Placement and Capacity Management

Improve IT resource utilization and prevent sprawl across virtual and cloud environments through rightsizing, intelligent workload placement, and reclamation of resources.

### Onboard Existing Public Cloud Resources

Customers with existing AWS/Azure accounts may want to keep them to themselves, but have you provide a self-service experience for them, and bring these resources under management.

vCommander self-service automation process for public cloud brokering allows your customers to directly enter their AWS/Azure account credentials, and automatically assign the resources directly back to that customer's specific multi-tenant view. Public cloud credentials remain known only to the customer, ensuring security and piece of mind for their public cloud accounts.

### Integrations and REST API

Whether you're using Zerto, ServiceNow, Veeam, or any other 3rd party systems, vCommander's existing integrations and extensive REST API will allow you to integrate with all of your existing back end systems to make automating processes such as customer on-boarding, billing, asset management and custom automations simpler and more straightforward.

### Custom Branding

Embotics allows you to brand the service portal with your logo, colors and brand look-and-feel, making it easy for you to introduce vCommander as an integral part of your overall services.

**Who uses Embotics vCommander? Only the world's best.**



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# About Embotics

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Embotics is the cloud automation company for IT organizations and service providers that need to improve provisioning or enable self-service capabilities. With a relentless focus on delivering a premier user experience and unmatched customer support, Embotics is the fastest and easiest way to automate provisioning across private/public/hybrid cloud infrastructures. Its flagship product, Embotics vCommander, is used by organizations including Nordstrom, NASA, Fanatics, Informatica and Charter Communications.

**For more information:**

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